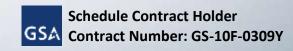
# **ProSidian Consulting, LLC**



**Structured Approach to Strategic Solutions** 

Our Solutions In Detail For Business Process www.ProSidian.com



### Who Is ProSidian?

ProSidian an integrated management and operations consulting firm focusing on providing value to clients through tailored solutions based on industry leading practices. ProSidian's provides strategically diversified business and technical services focused Risk Management, Energy & Sustainability, Compliance, Business Process Improvement, Talent Management, Program/Project Management, and IT Effectiveness.

Linking strategy to execution, ProSidian assists client leaders in maximizing organization return on investment capital through design and execution of operations core to delivering value to customers. Our Services are deployed across the enterprise, target drivers of economic profit (growth, margin and efficiency), and are aligned at the intersections of assets, processes, policies and people delivering value.

We bring a deep understanding of strategic business operations. Together with our expertise and that of our strategic alliance partners, ProSidian's insight leverages the capacity to quickly discern the unique nature of the client's needs and deliver results through a structured approach to tailored client solutions. Our approach differentiates us from other consulting organizations and helps us mitigate project risk with a single point of accountability for ProSidian Consulting projects.

We help clients improve operations critical to business success. ProSidian clients represent a broad spectrum of industries to include but are not limited to Manufacturing, Banking & Financial Services, Consumer Products & Retail, Energy & Utilities, Federal State, & Local Government Agencies.

Structured Approach To Strategic Solutions

www.ProSidian.com

- Risk Management
- Energy & Sustainability
- Compliance
- Business Process
- IT Effectiveness
- Talent Management



It Takes A Unique Perspective, "Experienced Only Resources", And A Structured Approach To Strategic Solutions To Deliver Excellence And Recognize Opportunity.

Our mission is to help business leaders execute internal initiatives. By infusing client teams with accomplished professionals, we partner with clients to solve problems and drive internal change.

ProSidian realizes this mission while maintaining responsiveness to clients, providing excellence in client service, and upholding our values and ethical standards.

By infusing client teams with accomplished professionals, we partner with clients to solve problems and drive internal change.

#### What Sets Us Apart Is:

- Multinational Client Exposure;
- Cost Competitive Rates Lower Than Big 4 & National Firms;
- Tailored Solutions Based On Industry Leading Practices
- Strategic Resourcing Fit Client Requirements & Timelines;
- Our Clients Receive "Experienced Only Resources";
- Boutique Firm That's Cost Effective & Gets The Job Done;
- Direct Senior Leadership Involvement From Start-to-finish;
- High Degree Of Collaboration With Your Staff;
- Your Partner Throughout The Entire Project Engagement Lifecycle;
- Deep Industry Expertise In The Markets We Serve;
- We Only Deploy Senior Level Individuals;
- Structured Approach To Strategic Solutions.

We strive to be a top tier advisory services firm in all activities while giving back to the communities in which our consultants and their clients work and live.

www.ProSidian.com

Adrian Woolcock Managing Principal Since 2008

## Our Integrated Approach Makes A Difference

ProSidian Consulting is in the business of helping clients improve operations critical to business success. We utilize the expertise of our professionals worldwide to help business leaders execute their internal initiatives. By infusing client teams with accomplished professionals, we partner with our clients to solve problems and drive internal change.

ProSidian Consulting is competitively positioned within the Tier 2 - Advisory, Consulting, Outsourcing, Systems Integration and Tier 3 - Interim Management and Support space for services categorized under the Primary NAICS Code(s) for 541611: Administrative Management and General Management Consulting Services.

We deliver excellence in service through ProSidian's Advisory "On Demand" Model with Big 4 Leadership and Expertise, Custom Teams built to Suit - Deep industry expertise in the markets we serve, and a rampable and scalable / compelling value proposition.

Through our sole source delivery capabilities or by teaming with Tier 1 where it makes sense, we offer a blended flex model of highly qualified industry specialists with ability to be your partner throughout the entire project lifecycle.

We only deploy senior level individuals. Our attractive, value pricing / flexible staffing model create the competitive positioning of a boutique firm that's cost effective and gets the job done. We employ "both" cleared & un-cleared professionals.

Tier 1 Advisory, Consulting, Outsourcing, Systems Integration  ■ National Public Accounting Firms  ■ Audit Firms ■ Audit Firms ■ Audit Firms ■ Audit Firms ■ Full Service Model ■ Premium Price  ■ High profile engagements where arreguired to offer credibility- not necessarily reduced risk. ■ Larger engagements where staff bench resources are utilized for long periods of time.  ■ Positioned for audit opinions and attestations  ■ Fixed Professional Staff  ■ Fixed Professional Staff   Tier 3  Advisory, Consulting, Outsourcing, Interim Management and Support Systems Integration  Risk Management, Compliance, Business Process, Energy & Sustainability, Technology, Talent Migmt, Program Migmt.  ■ Staffing Firms ■ Resource Turnover ■ Inconsistent Delivery ■ Inconsistent Delivery ■ Inconsistent Delivery ■ Inconsistent Delivery ■ Off Shoring ■ Resource Turnover ■ Inconsistent Delivery ■ Off Shoring ■ Resource Turnover ■ Inconsistent Delivery ■ Off Shoring ■ Generalists ■ Permanent job seekers ■ Permanent job seekers ■ Permanent job seekers ■ The A Sub-Manager Level Staffing Pirms ■ Resource Turnover ■ Inconsistent Delivery ■ Off Shoring ■ Generalists ■ Permanent job seekers ■ Permanent job seekers ■ Permanent job seekers ■ Audit Firms ■ Permanent job seekers ■ Permanent job seekers ■ Audit Staff Level Individuals ■ Permanent Services ■ Our Clients Receive "Experienced Only Resources" at Cost Competitive Rates ■ We Only Deploy Senior Level Individuals ■ Sale Source Gelivery or will team with Tier 1 where it makes sense ■ Multiple vendors ■ Servicing a client, fragmented and ■ inconsistent. ■ Low Price ■ Staff Augmentation	Sel vices.		
Firms  Audit Firms  Full Service Model  Premium Price  Audit Firms  Audit Firms  Full Service Model  Premium Price  Audit Firms  Custom Teams built to Suit - Deep Industry Expertise In The Markets We Serve  Rampable and Scalable / Compelling Value Proposition  Sole Source Delivery or Will Team With Tier 1 Where It Makes Sense  Blended Flex model of highly qualified industry specialists  Ability To Be Your Partner Throughout The Entire Project Lifecycle  Senior Interim Management Services  Program/Project Oversight And QA Services  Our Clients Receive "Experienced Only Resources" at Cost Competitive Rates  Our Clients Receive "Experienced Only Resources" at Cost Competitive Rates  We Only Deploy Senior Level Individuals  Sole source delivery or will team with Tier 1 where it makes sense  Rapid and (mostly) local deployment  Attractive, value pricing / Flexible Staffing Model  Boutique Firm That's Cost Effective And Gets The Job Done  Direct Senior Leadership Involvement From Start-to-finish  High Degree Of Collaboration With Your Staff  We employ "BOTH" cleared & un-cleared professionals.	Advisory, Consulting, Outsourcing, Systems	Advisory, Consulting, Outsourcing, Interim Management and Support Systems Integration Risk Management, Compliance, Business Process, Energy & Sustainability,	Sub-Manager Level
where large firm credentials are required to offer credibility- not necessarily reduced risk.  - Larger engagements where staff bench resources are utilized for long periods of time.  - Positioned for audit opinions and attestations  - Program/Project Oversight And QA Services  - Our Clients Receive "Experienced Only Resources" at Cost Competitive Rates  - We Only Deploy Senior Level Individuals  - Sole source delivery or will team with Tier 1 where it makes sense  - Rapid and (mostly) local deployment  - Attractive, value pricing / Flexible Staffing Model  - Boutique Firm That's Cost Effective And Gets The Job Done  - Direct Senior Leadership Involvement From Start-to-finish  - High Degree Of Collaboration With Your Staff  - We employ "BOTH" cleared & un-cleared professionals.	Firms  Audit Firms Full Service Model	<ul> <li>✓ Big 4 Leadership and Expertise</li> <li>✓ Custom Teams built to Suit - Deep Industry Expertise In The Markets We Serve</li> <li>✓ Rampable and Scalable / Compelling Value Proposition</li> <li>✓ Sole Source Delivery or Will Team With Tier 1 Where It Makes Sense</li> <li>✓ Blended Flex model of highly qualified industry specialists</li> </ul>	<ul><li>Resource Turnover</li><li>Inconsistent Delivery</li><li>Off Shoring</li></ul>
<ul> <li>Fixed Professional Staff</li> <li>Flexible Professional Staff</li> <li>Staff Augmentation</li> </ul>	where large firm credentials are required to offer credibility- not necessarily reduced risk.  - Larger engagements where staff bench resources are utilized for long periods of time.  - Positioned for audit opinions	<ul> <li>Program/Project Oversight And QA Services</li> <li>Our Clients Receive "Experienced Only Resources" at Cost Competitive Rates</li> <li>We Only Deploy Senior Level Individuals</li> <li>Sole source delivery or will team with Tier 1 where it makes sense</li> <li>Rapid and (mostly) local deployment</li> <li>Attractive, value pricing / Flexible Staffing Model</li> <li>Boutique Firm That's Cost Effective And Gets The Job Done</li> <li>Direct Senior Leadership Involvement From Start-to-finish</li> <li>High Degree Of Collaboration With Your Staff</li> </ul>	that seek to "bridge the gap" between assignments.  - Analyst and staff level staff augmentation.  - Multiple vendors servicing a client, fragmented and inconsistent.
	Fixed Professional Staff	Flexible Professional Staff	Staff Augmentation

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"You never change things by fighting the existing reality.

To change something, build a new model that makes the existing model obsolete."

— Richard Buckminster Fuller



## Our Business Is Organized To Serve Your Business

ProSidian Consulting is a Management and Operations Consulting Firm with a reputation for its strong national practice spanning six solution areas of Risk Management, Energy & Sustainability, Compliance, Business Process, IT Effectiveness, and Talent Management.

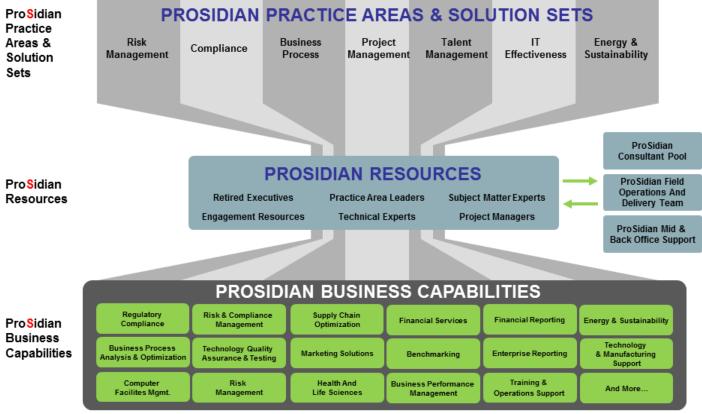
#### **ProSidian Value Proposition**

We offer "Experienced Only" resources and a "Structured Approach To Strategic Solutions" to partner with clients and execute strategic initiatives faster, more streamlined, and with less risk. Our strategically diversified business and technical services link strategy to execution so that ProSidian can assist client leaders in improving operations and maximizing organization return on investment capital.

We bring a deep understanding of strategic business operations. Together with our expertise and that of our strategic alliance partners, ProSidian's insight leverages the capacity to quickly discern the unique nature of the client's needs and deliver results through a structured approach to tailored client solutions.

Whether there is a focus on the Back Office requirements, implementing performance evaluation parameters, or streamline processes; ProSidian's client delivery teams help provide solutions that match strategies & results while providing sustainable & profitable returns.

ProSidian clients represent a broad spectrum of industries to include but are not limited to Manufacturing, Banking & Financial Services, Consumer Products & Retail, Energy & Utilities, Federal State, & Local Government Agencies.



Pro Sidian Practice Specialties Are Cross-Functional In Areas Common To All Businesses As Well As Industry-Specific Solutions

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We seek to be the employer of choice for management and operations consulting professionals with industry-specific knowledge, a demonstrated track record of excellence in client service, and a desire to be part of a high per forming culture that recognizes and rewards performance.

**And Managing Business Process** 

#### **Our Engagement Philosophy**

The new pace of business requires organizations to perform with greater velocity. Your strategies and people need to hit the ground running. We understand the business of our clients and work to develop and deliver custom-made, innovative solutions that ensure efficient by enhancing management capabilities.

We strive to be trusted advisors not consultants. Through design and execution of operations core to delivering value to customers, our services are deployed across the enterprise, target drivers of economic profit (growth, margin, and efficiency), and are aligned at the intersections of assets, processes, policies and people delivering value.

The ProSidian philosophy is that we deploy strategic resources to engage clients at the right level to turn strategy into execution. Our end game is execution and improvement in operations through knowledge transfer so clients can achieve and sustain success with every initiative.

### Our Management Consulting Pathways

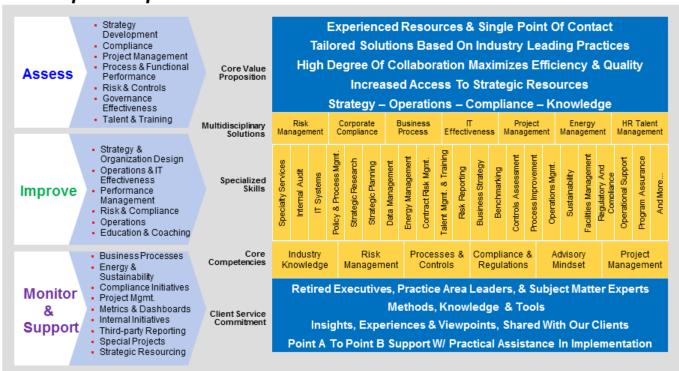
During 2008 we re-launched the firm with focus on client results first and foremost through a culture where team dynamics, entrepreneurial spirit, and respect for the individual form the cornerstone of advisory services.

The firm's core offerings are aligned with the drivers of economic profit (growth, margin and efficiency), and deployed across the client's entire value chain. These core offerings target different aspects of a client's value chain across the enterprise and at the intersections of assets, processes, policies and people delivering value.

One factor anticipated was just how important the strength of our industry and technical professionals would become and the extent to which deploying "Experienced Only" professionals it would differentiate us from many of our competitors.

### What We Do... Help Clients Improve Operations

#### How We Do It...



We have chosen to compete on the basis of industry and technical expertise by focusing on strategically diversified business and technical services for *Business Process Solutions*.



Bringing Our
Expertise In Business
Process & A
Structured Approach
To The Markets We
Serve

As technology and innovation creates change, we are committed to anticipating the impact of those changes, determining how they will shape the needs of our current

and future clients and meeting those needs where we have the opportunity to do so while focusing on excellence and profitability.

#### **Our Business Process Solution Set**

In the evolving picture of volatile markets, leading organizations respond to the demands of the marketplace with speed and efficiency. ProSidian Consulting helps clients build internal operating capabilities through business processes that contribute to sustainable competitive advantage.

Our engagement teams align business effectiveness and efficiency with strategies for innovation, flexibility, and integration with technology. Our pragmatic operational designs/solutions focus on delivering the highest benefit while subjecting your organization to the least amount of organizational change.

Our business process services leverage specific expertise to offer cutting-edge tools, strategies and resources that help build and maintain a robust and effective solution of commercial or government projects.

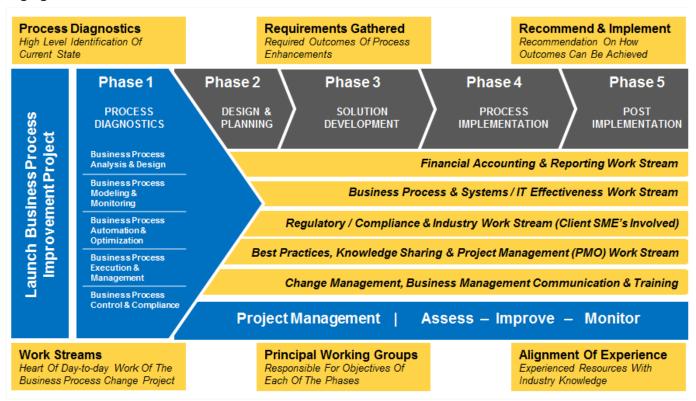
We support the automation of process and management activities that assist in effectively managing the business.

We leverage a standard Process Classification Framework (PCF) - taxonomy of cross-functional operating and management processes that enable objective comparison of organizational performance.

ProSidian Consulting's strengths lie in the ability to assist organizations in creating seamless operating environments where business strategies, processes, people, assets, and information technology perform at their highest potential.

These environments produce real competitive advantage and measurable hard dollar returns. Furthermore, shareholder value, an increasingly important issue, becomes quantifiable with ProSidian Consulting.

Our mandate is very clear; continuously finding ways to add value to the customer while producing results through a structured approach to strategic solutions that are better, faster, and at a lower cost.



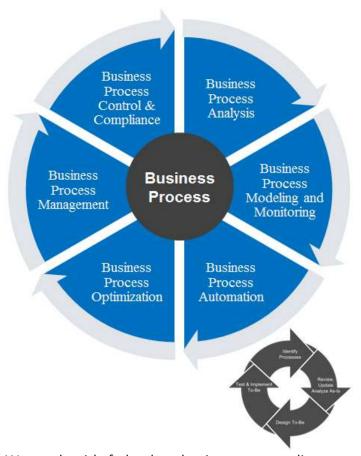
#### **Business Process Capabilities**

Processes are windows into the way the organization operates. A business is composed of people, many processes, and often many different systems. Private companies and government agencies of all sizes have Business Process Automation requirements for efficiency, speed, competitive advantage

Blending people and work together with greater precision, ProSidian supports client's strategies to speed process interaction, enhance management and operations, maintain compliance, and improve customer service.

Our unique combination of technology know-how business savvy, and industry experience has helped us increase business profitability for private companies and government agencies of all sizes seeking to accomplish more in less time.

When you automate business processes with a unified solution from beginning to end, the return on your investment is far more measurable. We work with clients to reduce operational costs and efficiently deploy human capital involved in a given business process while minimizing process latency and human error.



We work with federal and private sector clients to improve operations through business processes services that focus on sustaining business continuity, ensuring sufficient availability or resources, install appropriate capacity for service, and maintain sustainable advantage.

#### **Business Rules Are Everywhere.**

Business rules are everywhere. Every enterprise process, task, activity, or function is governed by rules. However, some of these rules are implicit and thus poorly enforced, others are written but not enforced, and still others are perhaps poorly written and obscurely enforced.

The business rule approach looks for ways to elicit, communicate, and manage business rules in a way that all stakeholders can understand, and to enforce them within an organizational structure that supports their traceability and facilitates their maintenance.

Business process re-engineering is the generic moniker we use to describe a wide variety of systems and processes that can be revised and streamlined to eliminate waste, yield more effective information and improve results.

#### **Assessments Of Current Performance**

When an organization is seeking to develop a meaningful competitive advantage or just looking to get better at what they do, there are an infinite number of alternatives to consider. An organizational assessment is a great place to start.

The process is a comprehensive look at your firm's organizational strategy, organizational structure, business operations or practices, leadership, financial management, project delivery systems and technology. Your organization is then benchmarked against other similar organizations to identify strengths and opportunities for improvement.

Leading organizations respond to marketplace demands with speed and efficiency through process improvement. ProSidian achieves effectiveness & efficiency through a Process Classification Framework (PCF) that focuses on core processes to achieve dramatic improvements in productivity, cycle times and quality.

The number one success factor in ensuring optimal process performance is to quickly identify core process constraints inhibiting revenue and earnings growth. Key initiatives to successful Business Process improvement Engagement:

**Readiness & Impact Assessments** – Identify the impact of Business Process Change on your management operations and other business practices. Policy & Compliance Support to assist clients in performing initial reviews of policy and compliance requirements before and after Business Process Change.

**Project Advisory** – Structure and manage your Business Process Change project effectively and efficiently. Assist clients with Project Advisory and managing the project process in an effective, efficient, and successful manner.

**Policy & Compliance Support** – Perform initial reviews of policy compliance before and after Business Process Assessment, Enhancement, and Change. Policy & Compliance Support to assist clients in performing initial reviews of policy and compliance requirements before and after Business Process Change.

**Technical Support** – We can also assist with specific elements of your business process enhancements project, such as accounting process changes. Assist clients with Technical Support to document, measure, train, and create awareness of Business Process Change and explore options.

**Enhancement & Implementation** – Interpret the documentation, measurement, training, and awareness requirements of Business Process Change and explore options for programs to assist clients in preparing personnel to operate in the new Business Process Change Environment.

**Training & Change Management Support** – Train staff to operate by embracing the new Business Process Change environment. Offer tailored Training & Change Management programs to assist clients in preparing their personnel to operate in the new Business Process Change Environment.

#### **ProSidian Business Process Services**

#### **Business Process Analysis & Design:**

The identification of existing processes and the design of "to-be" process. Business processes models are carefully examined in order to find out inefficiencies, optimization and automation opportunities.

Areas of focus include: representation of the process flow, the actors within it, alerts & notifications, escalations, standard operating procedures, service level agreements, and task hand-over mechanisms. Our solutions often include a systems development component, but may also consist of process improvement, organizational change or strategic planning and policy development.

#### **Business Process Modeling and Monitoring:**

We model and monitor processes of an enterprise and support client initiatives to improve process quality and efficiency. Our business process modeling incorporates theoretical design with the introduction of variables that determine how the process might operate under different circumstances.

#### **Business Process Automation & Optimization:**

We support process optimization and management strategies that effectively streamline management across the enterprise. Our process optimization services focus on performance to maximize one or more of the process specifications, while keeping all others within their constraints.

The most common goals are minimizing cost, maximizing throughput, and/or efficiency. Our Business Process Automation (BPA) consultants leverage frameworks that are open, scalable, and flexible based on industry standards. Our engagement teams are experts at assessing which system components to substitute and supplement in order to do away with costly and time consuming manual processes.

#### **Business Process Execution & Management:**

Aligning client business processes with requirements of client stakeholders. Our process management services promote business effectiveness and efficiency while striving for innovation, flexibility, and integration with industry leading practices.

Business process execution often involves automation of applications that execute required steps in a process stream. However, technology rarely executes all steps of the process accurately or completely; business rules govern behavior. We provide support based on process knowledge and process performance to ensure conformance, continual improvement, and customer satisfaction through both systems and functional approaches to the management of processes.

#### **Business Process Control & Compliance:**

We help private companies and government agencies of all sizes ensure processes, operations and practice are in line with a prescribed and/or agreed set of norms.

We support client compliance agendas to provide a structured approach and assist in the understanding of the interplay between (often conflicting) business and control objectives during business process design and optimization.

Compliance requirements may stem from legislature and regulatory bodies (e.g. Sarbanes-Oxley, Basel II, HIPAA, and Dodd-Frank), standards and codes of practice (e.g. SCOR, ISO9000) and business partner contracts. We work with clients to ensure effective modeling of control objectives and subsequently their propagation onto business process models.

#### **Business Process Engagement Strategy**

As clients strive to attain their objectives, ProSidian leverages a Process Classification Framework (PCF) that focuses on core business processes to achieve dramatic improvements in productivity, cycle times, and quality. These processes are critical to any organization as they generate revenue and often represent a significant proportion of costs.

Our focus on the Business Process Engagement Lifecycle is divided into five stages: Strategic Analysis; Opportunity Analysis; Business Process Development; Business Process Execution; and Business Process Effectiveness.

- **STRATEGIC ANALYSIS:** clarity of purpose drives success.
- OPPORTUNITY ANALYSIS: know the organization, build relationships with all stakeholders.
- Business Process Development: what you don't know will hurt you.
- **BUSINESS PROCESS EXECUTION:** the 'best' approach is the most workable.
- **BUSINESS PROCESS EFFECTIVENESS:** getting it right in the end means getting it right at the start.

Through continuous improvement, leading companies typically adopt a value system that places increased emphasis on customer needs while reducing organizational layers and eliminating unproductive activities. In doing so, they redesign functional organizations into cross-functional teams and leverage technology and processes enhancements to improve data dissemination and decision making.

Our Business Process framework was developed to facilitate organizations' efforts to address the evolving mandate for Business Excellence. We leverage a standard Process Classification Framework (PCF) as an open standard to facilitate improvement through process management and benchmarking, regardless of industry, size, or location.



Our standard Process Classification Framework (PCF) is taxonomy of cross-functional operating and management processes intended to allow the objective comparison of organizational performance within and among organizations. Organizations use a PCF to:

- Organize Process Improvement Efforts;
- Define Business Processes To Be Improved;
- Benchmark With Other Organizations;
- Internally Compare Business Units And Departments
- Standardize Organizational Performance

Leading Business Process Practices like the ones highlighted in this document fulfill an evolving mandate of managing risk, rationalizing costs, and creating value for the entire organization.

**Strategic Analysis:** clarity of purpose drives success. Private companies and government agencies of all sizes address strategies for sustainable advantage through Business Process because of 'commercial opportunity' and 'strategic imperatives'. But results often disappoint because teams fail to align strategies with clarity of purpose and tactics needed to realize mission objectives, leading to delays and missed opportunities.

**Opportunity Analysis:** know the organization, build relationships with all stakeholders. Challenges to sustainable advantage include lack of reliable information. Local and industry knowledge is essential to manage Business Process in every business environment. Developing and maintaining stakeholder relationships is critical to success across the entire Business Process Engagement Lifecycle.

**Business Process Development:** what you don't know will hurt you. Scarce information means that cross checking of due diligence during each Business Process engagement is essential to engagement success, going well beyond numbers to include people, process, and technology as well as operating data available throughout the organization.

To leverage the information embedded in the organization, a close working relationship at the right levels of the organization is required to build trust and to leverage organizational knowledge, technical competence and sector insights to assist the engagement team from the outset.

**Business Process Execution:** the 'best' approach is the most workable. Sustainable advantage accounts for developed market assumptions, written contracts, verbal agreements, inherent business processes, and win-win situations to apply in Business

Process. Successful Business Process engagements are sensitive to cultural difference, however unfamiliar, and know how to accommodate it without losing sight of tailored solutions to meet specific client needs.

**Business Process Effectiveness:** getting it right in the end means getting it right at the start. With rare exceptions, Business Process integration is the most challenging part of an engagement; without a dedicated integration team to bring rigor and realism, organizational synergies likely will not be achieved.

Our business process services leverage specific expertise to offer cutting-edge tools, strategies and resources that help build and maintain a robust and effective solution of commercial or government projects.

ProSidian Consulting's strengths lie in the ability to assist organizations in creating seamless operating environments where business strategies, processes, people, assets, and information technology perform at their highest potential.

These environments produce real competitive advantage and measurable hard dollar returns. Furthermore, shareholder value, an increasingly important issue, becomes quantifiable with ProSidian Consulting.

Expertise and a structured approach to strategic solutions is essential in order to adequately evaluate Business Process initiatives and in implementing appropriate solutions to create change and execute management's objectives.



Not only do our management and operations consultants have the know-how, but they have the practical experience that allows them to speak with our clients in the language of their own businesses in order to better understand their needs and implement solutions

#### **Business Process Overall**

Organizational performance alignment is the linking of organizational goals and objectives with performance. This is perhaps the greatest challenge to implementing world class performance management solutions.

Most organizations have problems aligning and relating strategy and plans with operations, enterprise application architecture and information systems with business processes; the organization with business operations, stakeholder needs with product and service development, outsourced services with internal operations, human resources with business needs, tangible assets with intangible assets, management policies and decisions with business change, information reported with the actual business, and so on.

We work with clients to view improvements in processes and resulting operations though a lens that focuses on aligning performance to the organization's finances, people, processes, and systems.

We do this by working to identify the most important business outcomes, then helping design programs or strategically resourcing work streams that impact the processes, people and technology to deliver outcomes.

Whether you are looking for a way to create efficiencies, analyze the work that is being done, or provide better customer service or innovation, you are ultimately looking for a tool to better understand processes. ProSidian Consulting, LLC business process re-engineering professionals have significant industry specialization and offer a structured approach to strategic solutions.

We leverage a standard Process Classification Framework (PCF) - taxonomy of cross-functional operating and management processes that enable objective comparison of organizational performance.

With our vast exposure to the both private and public sector organizations, we have seen "Best in Class" processes and have the experience to identify those processes that are in need of refinement within your organization.

We work with you to determine best practices and help with the transition to implementation. We overlay our solutions sets for the services we offer and tailor solutions to provide a framework for enhancing processes so clients refine productive, consistent and reliable operations, resulting in reduced project risk and increased profitability.

We also assist with training and knowledge sharing for processes and utilize metrics to track improvement and the resultant impact. What does this mean for your business? Better Practices, Better Projects, Better Profits.

Our Business Process Services leverage specific expertise to offer cutting-edge tools, strategies and resources that help build and maintain robust and effective solutions for private companies and government agencies of all sizes.

- Risk Management
- Energy & Sustainability
- Compliance
- Business Process
- IT Effectiveness
- Talent Management



GSA MOBIS CONTRACT #: GS-10F-0309Y



We value responsiveness to clients, provision of excellence with high levels of service, and upholding our values and ethical standards in all activities. All while giving back to the communities in which our consultants and their clients work and live.

#### We Get Involved In The Community

We continue to maintain a high-quality, highly collaborative engagement philosophy and the performance of our client deliverables have been rewarded.

We value responsiveness to clients, provision of excellence with high levels of service, and upholding our values and ethical standards in all activities. All while giving back to the communities in which our consultants and their clients work and live.

Corporate social responsibility is also an integral part of our firm and is reflected in ProSidian's vision, mission and values.

We are committed to providing the highest level of service and upholding our values and ethical standards in all firm activities.

We are committed to providing the highest level of service and upholding our values and ethical standards in all firm activities.

We put the interests of our employees, clients, communities, and the environment at the forefront of ProSidian's strategies and goals.

Our mission is to provide a Structured Approach To Strategic Solutions tailored to the client's needs and objectives while maintaining a continued commitment to practices that recognize the central role that business plays in society.

**We Get Involved** - ProSidian Consulting Is Proud To Sponsor Of The Following Charities And Organizations.

ACCION International	The mission of ACCION International is to give people the tools they need to work their way out of poverty. www.accion.org/
BLACK PROFESSIONALS IN INTERNATIONAL AFFAIRS	BPIA is a charitable, non-profit membership association founded to increase the involvement of African Americans & others of African heritage in international affairs. www.Charitywater.org
Boy Scouts Of America	The Boy Scouts of America is one of the nation's largest and most prominent values-based youth development organizations. <b>www.csdw.org/</b>
CHARITY WATER	The Charity Water Organization funds direct costs associated with the construction and maintenance of drinking water wells in addition to training community members to maintain their new water source. <b>www.charitywater.org</b>
CHILDREN'S SAFE DRINKING WATER	The Children's Safe Drinking Water program provides clean drinking water to people who really need it. <b>www.csdw.org</b>
HARVEY B. GANTT CENTER	Hewitt Education Fund - The Hewitt Education Fund supports education and outreach programming at the Harvey B. Gantt Center for African-American Arts + Culture. www.ganttcenter.org
MECKLENBURG COUNTY BAR	Mecklenburg County Bar serves the public and the Bar members in improving and preserving the administration of justice, and to assist the North Carolina State Bar as described by statutory requirements. <b>www.meckbar.org</b>
Pat's Place Child Advocacy Center	Pat's Place Child Advocacy Center in Mecklenburg County serving children from birth to age 18. www.patsplacecac.org
THE MINT MUSEUM	The Mint Museum is a non-profit Arts organization whose mission is to provide a unique gathering place for people to experience art. <b>www.mintmuseum.org</b>
HABITAT FOR HUMANITY	Habitat for Humanity International is founded on the conviction that every man, woman and child should have a decent, safe and affordable place to live. <b>www.habitat.org</b>

# Managing Our Growth Proactively

Managing our growth proactively to ensure we preserve that reputation is a responsibility we take seriously, and this theme will remain a core part of our strategy as ProSidian Consulting continues to grow.



We also maintain our commitment to keeping ProSidian Consulting on the front edge of management and operations consulting solutions — and that means having a knowledge- able and engaged staff dedicated to keeping knowledge and expertise current.

#### We Manage Our Growth Proactively

"Our whole objective is for our clients to win. We never take our eye off this goal."

ProSidian Consulting delivers a *Structured Approach To Strategic Solutions*. We only undertake engagements where we are sure we add value and surpass client objectives - otherwise it is expensive for the client, costly in terms of time and destroys their brand as well as our own.

At ProSidian Consulting, Our team members have years of experience as industry and consulting service professionals. Most have been industry executives while others worked in Big 4 Consulting/Accounting Organizations. Consequently we understand the challenges and needs of our clients. This means our advice is not theoretical.

Indeed to the contrary the experience of our team, individually and collectively, is in constant demand. To succeed, we bring together talented and committed people with diverse perspectives --people who can challenge one another's thinking, people who collectively approach problems from multiple points of view to add value to our clients in the markets we serve.

We also maintain our commitment to keeping ProSidian Consulting on the front edge of management and operations consulting solutions — and that means having a knowledgeable and engaged staff dedicated to keeping knowledge and expertise current.

We Welcome New Challenges And Look Forward To Making Clients Happy And Successful.

- Risk Management
- Energy & Sustainability
- Compliance
- Business Process
- IT Effectiveness
- Talent Management



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Learn more about ProSidian
Consulting at <u>www.ProSidian.com</u>



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